

Primary & Secondary Disclosure Statement (Authorised Financial Adviser)

Name of Authorised Financial Adviser	Mark Johnson	Registration number	FSP442066
Address	Level 8, ASB Bank Tower, 2 Hunter Street, Wellington 6011		
Trading name	OM Financial Limited		
Telephone number	(04) 499 0028	Fax number	(09) 495 0373
Email address	mark.johnson@omf.co.nz		

This disclosure statement was prepared on:

Date 01 / 12 / 2016

It is important that you read this document

This information will help you to choose a financial adviser that best suits your needs. It will also provide some useful information about the financial adviser that you choose.

In addition to the information that I must disclose to you in this statement, I must also disclose other information to you in a separate disclosure statement (or statements), including information about the types of services that I provide, the fees that I charge, and any actual or potential conflicts of interest. If I have not provided that information to you at the same time as I give you this statement, I must provide it to you as soon as I can.

What sort of adviser am I?

I am an Authorised Financial Adviser. This means I have been authorised by the Financial Markets Authority (the government agency that monitors financial advisers) to provide the financial adviser services described below.

How can I help you?

I have been authorised to provide you financial adviser services of the following categories:

- Giving financial advice
- Providing investment planning services

When I do this, I will be able to give you advice and provide services about—

- Financial products provided by only one organisation
- Financial products provided by a small number of organisations (2 to 5 organisations)
- Financial products provided by a broad range of organisations (more than 5 organisations)

How do I get paid for the services that I provide to you?

Payment Type

Fees only

Fees

Commissions

Extra payments from my employer

Non-financial benefits from other organizations

Description

My services are only paid for by the fees that you pay. I do not receive payments from other people or organisations that might influence my advice.

My services are paid for by the fees that you pay as well as in other ways.

There are situations in which my employer will be paid by other organisations. How much that payment will be depends on the decisions that you make.

I may receive extra payments from my employer depending upon the decisions that you make.

Other organisations may give my employer non-financial benefits depending on the decisions that you make.

I am required to tell you the specific fees, commissions, extra payments, and other benefits that I have received or will, or may, receive in relation to the services that I provide to you.

I must tell you these things before I give you advice or provide a service or, if that is not practicable, as soon as practicable after I give you that advice or provide that service.

What are my obligations?

As an Authorised Financial Adviser, I must comply with the Code of Professional Conduct for Authorised Financial Advisers.

I also have other obligations under the Financial Advisers Act 2008 (including regulations made under that Act) and under the general law.

What should you do if something goes wrong?

If you have a problem, concern, or complaint about any part of my service, please tell my internal complaints scheme so that so they can try to fix the problem.

You may contact the internal complaints scheme by contacting OMF's Operational Risk and Compliance Manager:

Attn: Operational Risk & Compliance

T: +64 9 520 9310
F: +64 9 520 9323
E: complaints@omf.co.nz

Physical Address

Level 2
37 Galway Street
Britomart
Auckland

Postal Address

PO Box 5830
Wellesley Street
Auckland

If we cannot agree on how to fix the issue, or if you decide not to use the internal complaints scheme, you can contact Financial Services Complaints Limited (FSCL). This service will cost you nothing, and will help us resolve any disagreement. You can contact FSCL at—

Contact

T: +0800 347257 /
+64 4 472FSCL (472 3725)
F: +64 4 472 3728
E: info@fscl.org.nz

Physical Address

13th Floor
45 Johnston Street
Wellington

Postal Address

PO Box 5967
Lambton Quay
Wellington 6145

If you need to know more, where can you get more information?

If you have a question about anything in this disclosure statement or you would like to know anything more about me, please ask me. If you have a question about financial advisers generally, you can contact the Financial Markets Authority.

How am I regulated by the government?

You can check that I am a registered financial services provider and an Authorised Financial Adviser at www.fspr.govt.nz.

The Financial Markets Authority authorises and regulates financial advisers. Contact the Financial Markets Authority for more information, including financial tips and warnings.

You can report information or complain about my conduct to the Financial Markets Authority, but in the event of a disagreement, you may choose to first use the dispute resolution procedures described above (under What should you do if something goes wrong?).

Declaration

I, **Mark Johnson** declare that, to the best of my knowledge and belief, the information contained in this disclosure statement is true and complete and complies with the disclosure requirements in the Financial Advisers Act 2008 and the Financial Advisers (Disclosure) Regulations 2010.



Signed

Secondary Disclosure Statement (Authorised Financial Adviser)

This Secondary Disclosure Statement is an important document which will assist you in deciding whether my financial adviser services are appropriate for you.

Name of Authorised Financial Adviser	Mark Johnson	Registration number	FSP442066
Address	Level 8, ASB Bank Tower, 2 Hunter Street, Wellington 6011		
Trading name	OM Financial Limited		
Telephone number	(04) 499 0028	Fax number	(04) 495 0373
Email address	mark.johnson@omf.co.nz		

This disclosure statement was prepared on:

Date 01 / 12 / 2016

Relevant Qualifications and Experience as an Investment Adviser

As an Authorised Financial Adviser I may only provide services that I have the competence, knowledge and skill to provide.

I have been working in the Financial Markets since 1984, primarily as an Interbank Money Broker in the Foreign Exchange and Money Markets. In 2005 I moved from the Wholesale Market to advising Private Clients for OMF. As an OMF Private Client Manager I provide financial advice and recommendations to a range of Private Clients via telephone and email.

Prior to joining OMF in 2003 I was employed with Fixed Interest Securities (F.I.S.) as Manager of their Forward Foreign Exchange desk facilitating trades with major banks in New Zealand, Australia, Asia, U.K and the U.S. I commenced my training in the Financial Markets with Harlow Butler NZ Limited in 1984. After two years I was seconded to their head office in London for further training in Foreign Exchange before returning to set up the Forward Foreign Exchange desk for the company. Harlow Butler merged with F.I.S. in 2000.

I possess an in-depth knowledge of the global markets, and draw on fundamental and technical analysis to help my clients create sophisticated trading strategies.

As well as being an Authorised Financial Advisor, I hold the following qualifications:

New Zealand Qualifications:

- NZX Derivatives Advisor, 2010;
- NZX Futures and Options Advisor, 2005;

I belong to the following professional bodies:

- NZX as a Derivatives Advisor
- New Zealand Financial Markets Association (NZFMA) as an Individual Member

I ensure that my knowledge is kept up to date by completing continuing professional development training which may comprise of research, attending financial seminars and webinars.

Financial Products and Services

As an Authorised Financial Adviser I am authorised to provide the following services, which are defined under the Financial Advisers Act 2008:

- a) Financial advice on category 1 and 2 products
- b) Investment planning services

Although I am authorised to provide financial advice on a full suite of services, my advice is limited to those which I have the competence, knowledge and skill to advise on and that are also offered by my employer OMF.

OMF does not provide personalized services to clients with regard to equities and bonds. I may offer an execution service or class advice, but you will have to decide whether my advice is suitable for you.

These services are provided in relation to:

Foreign exchange contracts	<input checked="" type="checkbox"/>	Options	<input checked="" type="checkbox"/>	Equities	<input checked="" type="checkbox"/>
Futures contracts	<input checked="" type="checkbox"/>	Contracts For Difference (CFDs)	<input type="checkbox"/>	Bonds	<input checked="" type="checkbox"/>

Fees and charges

My employer, OMF, will charge you fees for the services that we provide to you, I do not charge you fees directly.

Our current indicative fees are set out below and are exclusive of GST (if any). Actual fees will be as agreed between you and us, and are subject to change from time-to-time. We will give you notice of any changes to the fees and charges before providing the service to you or if this is not possible as soon practicable after that service is provided to you.

Interest (Not calculated on OMF cTrader accounts)	Deficit	Excess
Charged on balances, above or below OMF's base rate	Up to +2.0%	Up to -2.0%

Margin & Deliverable FX	Commission Rate
% Quoted Amount (converted to base CCY)	Up to 0.05%
Foreign currency telegraphic transfer	
- When paid by the OMF account holder	NZD \$45.00
- When paid by the beneficiary account holder	NZD \$20.00
Same day NZD TT and foreign currency deposits	NZD \$10.00

Futures Commission Rates (Payable at the time of trade)	Per Lot
USD/EUR/AUD/NZD (payable in the currency of the contract not including exchange fees)	Up to a max of \$50.00 per transaction
GBP	Up to a max of £30.00 per transaction
HKD	Up to a max of \$385.00 per transaction
JPY	Up to a max of ¥5,500 per transaction

Equities Commission Rates (Payable at the time of trade)	
Equities, not including exchange fees	Up to 1.0%
Equity Contracts for Difference (CFDs) – excluding US and CAD CFDs	Up to a max 0.5%
US and CAD Equity CFDs	Up to a max of US 7.5 cents/CAD 15 cents per share
Equity Options (USD/CAD/AUD/NZD) subject to a minimum of \$50.00 per trade and payable in the currency of the contract.	Maximum of \$7.50 per lot
Index Options (USD/CAD/AUD/NZD) subject to a minimum of \$50.00 per trade and payable in the currency of the contract.	Maximum of \$10.00 per lot
Transferring securities in and out of custody	USD 15.00 per transfer
Corporate actions	Up to a max of NZD \$50.00
Exchange fees	Actual costs passed on

Relationships and Associations

OMF provides a broking service to clients as defined under the Financial Advisers Act. OMF may appoint agents for the clearing and settlement of securities and derivatives trades, further details of this can be found in OMF's General Terms and Conditions.

OMF has no preferential arrangements or relationships with any other persons who may materially influence my financial adviser services. OMF may on occasion receive commissions or fees from issuers or product providers and these will vary depending on the service provided. These will be separately disclosed to you as required.

Further details on OMF can be found on their website www.OMF.co.nz

Disclosure of interest

As an employee of OMF, I must comply with the firm's compliance policies and procedures which include a conflicts of interest policy. As part of this policy I have an obligation to ensure that the client's interests always come first and that neither my personal interests nor the firm's interests are placed ahead of this. This policy is subject to review by OMF's Compliance team and NZX Market Supervision team.

In accordance with OMF's Conflict of Interest policy, I may from time-to-time make trades in similar financial products to those you may hold or acquire. Prior to providing any advice to you in relation to such products, I will disclose to you the fact that I have a personal holding in such financial products. Under no circumstances will I trade directly with you (for example, I will never sell you financial products from my personal holding). Any conflicts which I do not avoid, will be disclosed to you either verbally or if it is material in a supplementary disclosure statement.

Remuneration

I receive a fixed salary which is reviewed annually. I am entitled to discretionary profit share payments depending on the company's profitability and my own performance and contribution to that profitability.

Professional Indemnity Insurance

OMF Limited maintains comprehensive professional indemnity insurance which is appropriate for the size and the nature of the risks the business faces.